



THE WULF RECORD

FALL 2015

www.WulfCattle.com

Vol. 11, Issue 2

Dear Friends & Fellow Cattlemen,



One thing, that seems pretty mutual in agriculture, is the emotion we share with market gyrations. The cattle business is no exception, and a market trending down

is never as exciting as one headed up. We, as beef producers, are still an agricultural bright spot. Even though we are currently seeing lower prices over last year, fed cattle and calf prices are 20 and 40 percent higher than this time in 2013, just 24 months ago.

Here at Wulf Cattle, we're still very bullish on beef. Thanks to your help and support we are very confident in our model, where our focus and commitment is on raising cattle naturally and efficiently, while always leveraging improved genetics.

I'd like to share a few exciting things we have happening in our company:

■ We now have our Grow Safe (feed intake measuring system) ramped up where we will be able to furnish you with feed efficiency indexes on the majority of the bulls we offer for sale. Also, this summer prior to AI season, we had access to feed efficiency indexes on the AI sires used in our program. Our continued focus on this very economically relevant trait, we believe, will position us as leaders in agricultural resource utilization. With a goal to meet the growing demands of consumers, we're producing beef raised naturally, responsibly and sustainably.

(Continued on page 7)



Wulfs Bethany 4784B • NXF2052288
Wulfs Yankee K689Y X Wulfs Regency R202R
Due 5/1/16 to VL Apollo 324A



Wulfs Bellbrook 4832B • LFF2052136
Wulfs Yogi 1020Y X Wulfs Titus 2149T
Due 4/6/16 to Wulfs Zouave 8438Z



Wulfs Blue Poppy 4195B • NPF2061756
Wulfs Xcellisior X252X X Wulfs Klint 5874K
Due 4/6/16 to Wulfs Zouave 8438Z

Online FEMALE SALE

Tuesday • Nov. 24, 2015
6 PM (CST)

Watch the sale and bid online
at www.DVAuction.com

This is an **ONLINE ONLY** sale.

**APPROXIMATELY 338
LIMOUSIN, LIM-FLEX
& ANGUS FEMALES SELL**

15 Spring Calving
Registered Angus Females

23 Spring Calving
Registered Limousin
& Lim-Flex Females

300 Black and Red Angus/
Limousin-Influenced
Bred Heifers

Limousin & Lim-Flex Sires Represented:

Wulfs Zouave 8438Z
Wulfs Aerosmith 0556A
SYES Backstage 4668B
Wulfs Big Timer 2004B
RUNL Stetson 850S
VL Apollo 324A

Angus Sires Represented:

KCF Bennett Absolute
Schiefelbein Regis 3473
Styles Cash R400

Photos &
videos available at
WulfCattle.com

(Continued on page 8)

Leier Limousin: They Like to Have Cows Like That

Reprinted with permission from The North Dakota Stockman

Editor's Note: Wulf Cattle has been fortunate to work with the Leier ranching family for many years and appreciate their business sense and friendship. Leiers study the genetics, add value to their calves and take advantage of profitable marketing opportunities.

It was the spring of 1970. Tappen, N.D. area farmer/rancher Leonard Leier was at John Deere Days at Wentz Equipment in Napoleon when he saw what he thought looked like a top quality cow herd in a farm equipment promotional film. "I'd like to have cows like that," Leonard said. He learned that they were Limousin cattle and, that fall, he took the first step toward getting what he wanted.

"Gerald 'Pat' Effertz and Neil Feist were hosting a sale in Minot. My dad bought a half-blood Pompadour bull calf that cost him \$550," said North Dakota Stockman Association member Pat Leier of Tappen. Prince Pompadour was the first Limousin bull imported into Canada in November 1968, and the first semen became available in the United States in July 1969. Leonard used the bull on his Angus cows, and Leier Limousin was born. Leonard was named North Dakota Commercial Limousin Breeder of the Year in 2006.

Today's Leier Limousin

Located in southeast Kidder County 12 miles south of Tappen, today's Leier Limousin consists of Pat and Valerie Leier and their two sons, Zach, 22, and Jordan, 20. "I'm three miles away from where I grew up," Pat said, noting that he was raised with five sisters and one brother amid the rolling hills and pasture potholes of central North Dakota. His parents, Leonard and Theresa,

lived on the home place until they moved into Bismarck this past February.

Pat earned an associate of applied science degree in farm and ranch management from Bismarck Junior College (BJC) in 1986. Apparently, that started a family tradition, as Valerie has an associate of applied science degree in word processing from BJC and works at Northland Financial's Medina branch. Zach graduated from Bismarck State College (BSC) in farm and ranch management in 2012, and Jordan graduated from BSC with the same degree last spring.

Farming and ranching from generation to generation is nothing new in the Leier family, either. Pat's older brother, Dalles, started his own operation in about 1980 and raised Limousin-cross cattle. Dalles passed away in an accident in 2007, but his wife and son continue to operate and Dalles' and Pat's families often work cattle together.

Pat started farming and ranching with his dad following college, and the partnership continued until Leonard retired in 2008. Pat also drives a morning bus route, drives school activity busses a few times a year and works at Napoleon Livestock on sale days during the winter. Valerie grew up on a farm/ranch seven miles north of where she and Pat currently live. Her brother and nephew still operate there.

Now, another generation stands ready to take its place in line at Leier Limousin. Zach has been

farming and ranching with his dad for nearly three years, and Jordan plans to join them. Zach also works part-time at the Steele Veterinary Clinic and feeds cows for his dad's cousin in the winter. Jordan has worked at the vet clinic, too. "If the vet calls, they'll go along to help bang vaccinate heifers, PG or semen test bulls," Pat said. Both sons also assist neighbors and relatives with working cattle and farming.

The Leiers farm about 800 acres, raising wheat and winter wheat as cash crops and oats, barley and corn for feed. "Since Zach has been home from college, we've been farming a little more," Pat said, adding, tongue in cheek, "He's a farm boy who likes to stay home and work." It's likely that Zach will eventually live on Pat's parents' place.

Why Limousin

Leiers raise commercial Limousin/Angus-cross cattle. "When I started farming, that's what Dad had," Pat said, "So I figured I might as well have them, too." Pat, Zach and Jordan calved about 675 females last spring.

Pat likes the calving ease and vigor behind Limousin genetics. "When the calves are born, they're up and going right away," he said. "I like their long frames and heavy muscling. Their feed efficiency is pretty good, too."

He quipped, "Another reason I like them is not everybody has Limousin cattle, so you don't have to worry about your neighbors bidding on the same bull."

Leiers use some red bulls, but mostly black and mostly polled.

Cattle Management

Leiers typically keep half of the cow herd at Pat's place and half at his dad's place. Their heifers start calving March 1, and their cows



The Pat and Valerie Leier family raises red and black Limousin-cross cattle amid the rolling hills of south central North Dakota. Pat likes the calving ease and vigor behind Limousin genetics, as well as the breed's length and heavy muscling.

start calving about three weeks later. “When the cows start, the heifers are almost done, so, if we get bad weather, we’ve got more barn space,” Pat said. They calve their heifers near the barns and the cows in a 20 acre pasture nearby. After a day or two, the pairs are walked to spots a little further out. He said, “I split them up as they calve so they’re sorted as I want them for summer grazing.”

They feed hay and chopped hay until about May 15, when they move cattle to summer pasture. Their furthest summer pasture is seven miles from home. The last 60 to calve are kept closest to home so the one- to two-week-old calves don’t have to walk so far to summer pasture.

There’s a section of land divided into eight cell pastures at Pat’s dad’s place where 150 pairs spend the warm months. “Zach and Jordan are in charge of that, so every three to five days they’ll rotate them,” Pat said. “The drier it is, the sooner they move the cattle.” Five cells boast fresh well water.

Leiers have been artificially inseminating their heifers for three years. They currently hire it done, but Jordan studied AI in college and is learning to artificially breed cattle. They wean a majority of the calves in mid-October, but leave the biggest steers on their mothers until they sell a semi-load of steers in late October. “We wean out in the pasture in a corral and then haul the calves home so everything quiets down sooner and they don’t beller so long,” Pat said. They background the weaned calves until February, feeding all of the calves at his dad’s place because of available facilities.

Cows are brought closer to home in October where they run on 30 acres of corn stalks or in pastures that haven’t been grazed since spring.

They start feeding cattle about Dec. 1. In the winter, they keep their bulls half a mile from Pat’s dad’s place. “If the weather gets bad, we bring them in and put them with the heifers until calving time,” Pat said.

Marketing Niche Beef

Some years ago, Leiers sold all-natural calves. They have received a premium for selling non-hormone-treated calves in recent years to Wulf Cattle.

Beyond Work

After the weaning is done and fall settles in, Pat and his sons enjoy deer hunting. Pat and Valerie also serve on the Kidder County FFA Advisory Board.

Noting the family’s dedication to agriculture and the effort it takes to keep things running smoothly, Pat said, “A lot of people comment on our sons, that they’re such good boys and good workers.”

During high school, Zach and Jordan were both active in FFA and basketball. Jordan also played football and ran in track, including at state. Zach graduated from Tappen High School in 2010 and Jordan graduated from Kidder County-Tappen in 2013. In their spare time, they like to hang out with their friends and hunt. Pat laughed, “They like to go on BisMan Online. They’re always searching for something we could use.”

It isn’t only their parents who recognize Zach’s and Jordan’s abilities. Zach started helping Steele-area cattleman/farmer Doug Kalianoff in the fall of 2013. “The sunflowers were really wet and my arthritis was really bad,” Kalianoff said.



Theresa and Leonard Leier lived and ranched south of Tappen for many years, raising kids, crops and cattle. Leonard was among the first North Dakota livestock producers to introduce Limousin genetics into his herd.

Zach went to help with harvest and then cattle feeding. “I really liked the young man, and I counted on him,” Kalianoff said. “He had experience feeding cattle and did things just the way I would do them myself.”

Kalianoff backgrounds feeder cattle and develops first-calf heifers. After getting to know Zach, he approached him about forming a heifer partnership and suggested he talk it over with his dad. It didn’t take Zach long to decide. “Ten minutes later he said, ‘I’ll do that.’” Kalianoff smiled, “He had already called his dad! I feel lucky to have found somebody to be a partner.”

Zach helped Kalianoff plant crops last spring, and both Zach and Jordan assisted with the fall soybean harvest. “They’re both hard workers,” Kalianoff said. “I have the highest respect for the family and can’t say enough good things about them.”

Zach and Jordan have also helped Tappen-area farmer/rancher Roger Hasse with planting, haying, harvesting, working calves and ultrasounding cows. “They’re both very good kids,” Hasse said. “They’ve helped me a lot. They’re so familiar with how to run equipment that you don’t have to show them how to do anything.” He added, “They always have good attitudes when they’re here, and we really enjoy them. We were neighbors and now I call them my friends.”

Leonard Leier must be pleased to see the next generation working their way into production agriculture. After all, he was the one who took the first step toward getting the genetics he wanted. That’s a good thing, because at Leier Limousin they like to have cows like that. ■



Today’s Leier Limousin consists of (L to R) Jordan, Pat, Valerie and Zach Leier who raise Angus/Limousin-cross cattle and crops south of Tappen.

Friends,

It's hard to believe that summer is again coming to a close and fall is once again upon us. Along with the fall season comes marketing this year's calves and procuring replacement females to produce next year's calf crop.

We are excited to present a great set of cattle this fall for our 2nd Annual Online Female Sale on November 24. This year our offering will include 37 elite, foundation registered Limousin, Lim-Flex and Angus bred heifers and 300 black and Red Angus/Limousin-influenced bred commercial heifers. The registered heifers stem from the top genetics in the Wulf Cattle herd. They are bred to raise some outstanding progeny for their new owners. The offering of commercial bred heifers consists of groups of black and red home raised females AI bred to Wulfs Xcellsior and Wulfs Yosemite. If you would like to view these heifers, they are all on grass near Morris, Minn. Photos and videos will soon be available at www.WulfCattle.com.

Our 2015 calves look phenomenal. I believe it is a combination of some of our newest genetics, almost ideal conditions at Sandy Ridge Ranch and a crew dedicated to producing the best seedstock in the country. We have had an exceptional year with timely rains, which created lots of lush green grass for our herd. Next spring's offering of bulls for our 28th Annual Opportunity Sale will be outstanding. If you have not fulfilled your vacation plans for 2015, come to Sandy Ridge Ranch this fall and view the calves for yourself.

Hope everyone has a plentiful fall harvest season. If I can be of any assistance

with any of your genetics needs, please give me a call at 320-288-6128.

*Sincerely,
Casey Fanta
Seedstock Manager*



Wulf Cattle Team Member Spotlight Gabriel Monasterio

Gabriel Monasterio can be found managing three Wulf Cattle Nebraska feedyards, including Pine Creek Feeders, Eagle Creek Feeders and Sandy Ridge Ranch Feedlot, along with Sandy Ridge Ranch. As a team leader, he focuses on developing and "growing" people and cattle.

Gabriel has been involved in the beef industry since he was kid, growing up on a cow-calf ranch near Atkinson, Neb., and worked for neighboring ranches. He studied business management and accounting at Morningside College in Sioux City. Prior to joining the Wulf Cattle team in 2013, he spent four years in northeast Nebraska at a



4,500 head feedlot learning all aspects of feedlot management. Horses make great partners for Gabriel and he's a member of the American Quarter Horse Association.

Family is an important part of Gabriel's life. He and his wife, Jakie, have four kids, ages 3 to 8, and are expecting their fifth later this year. ■



Breeding to Feeding Update

By Anthony Ekren, Dairy Beef Marketing

Improvement has been one of the common themes for our Breeding to Feeding program over the last few years. One area where improvement has really been made is carcass performance.

In the fall 2012 *Wulf Record*, we reported our first Limousin X Jersey harvest results. More than 49 percent graded USDA Choice with 91 percent yield grades 1 and 2. The average ribeye size was 13.54 square inches. The average carcass weight was 713 pounds. This was our first load, and with some small changes, we were able to get even better results.

By the following year, we were able to increase USDA Choice to more than 70 percent with 70 percent earning yield grades 1 and 2. The average ribeye size was 14.1 square inches. Since this time, we have been able to repeat these results or better load after load. These consistent results could be contributed to many things. One important contributing factor is using proven Limousin genetics. Many of our dairy customers are using one or two AI sires across many cows. By using the same sire with a high predictability in carcass traits on a large number of cows from the same dairy herd, we are able to get Limousin-cross calves that should have very similar performance. ■

Breeding to Feeding Semen Distribution Partners



CRV



Alta Genetics



Genex



Select Sires



Understanding the New Base for NALF EPDs

By Bob Weaber, Ph.D., Associate Professor/Cow-Calf Extension Specialist, Kansas State University
Reprinted with permission from Limousin World

The decision to join the collaborative evaluation undertaken by International Genetic Solutions (IGS) will bring a number of advantages to commercial cow-calf producers and other participants in the beef value chain. The IGS system now includes over 15 million animals and 35,000 genotypes, making it the largest and most powerful beef cattle genetic evaluation in the world. The IGS system provides EPDs for the American and Canadian Simmental Associations, American and Canadian Gelbvieh Associations, American Maine-Anjou Association, American Chianina Association, American Shorthorn Association, Canadian Angus Association, and the Red Angus Association of America.

In early 2015, NALF and the Canadian Limousin Association released their first EPDs from this new collaboration. In addition to forming the largest multi-breed, multi-association genetic evaluation in the world, several of the breeds have agreed to report their EPDs on a common base. Use of a common base makes the EPDs from Simmental, Red Angus, Gelbvieh, Shorthorn and soon Limousin, directly comparable without the use of any adjustments. This makes mating decisions in a planned crossbreeding system much easier for commercial producers using genetic inputs from these breeds.

A number of other technical advancements come to the Limousin genetic evaluation through participation in the IGS system. The IGS system computes multi-breed EPDs for a full range of EPD traits including EPDs for calving ease, maternal calving ease, birth weight, weaning weight, yearling weight, milk, carcass weight, yield grade, marbling, ribeye area and fat thickness. The system accounts for both direct and maternal heterosis effects, as well as breed effects. After performance records are adjusted for these effects, breed composition is eliminated from the contemporary group definition. This realignment of contemporary groups into larger groups contributes to higher accuracy EPDs for animals in these groups. The inclusion of a large amount of Angus and Red Angus genetics represented in many of the cooperating breed databases effectively ties all the data sets together.

Correlations between IGS test run and NALF published EPDs were high, indicating a strong relationship between the two different genetic evaluation systems. Due to changes in contemporary group structure, differences in models used for calving ease and carcass traits and a large number of related animals providing genetic information from other sources, correlations of one were not expected.



Adoption of the common base used by a number of participants in IGS will require that Limousin breeders and end users of Limousin influenced genetics recalibrate their 'eye' to the new averages. To assist in the transformation, a number of tables have been assembled that illustrate the differences between the existing NALF EPDs and those coming from the new IGS collaboration. Table 1 below includes the average EPDs for active Limousin sires, dams and calves as well as Lim-Flex sires and calves reported on the base used for NALF Fall 2014 EPD release and the IGS Fall 2014 base. As you study the values, you note that many of the changes in the averages are fairly modest.

Finally, Table 2 reports the EPDs of several widely used Limousin, Lim-Flex and Angus bulls represented in the NALF data. Evaluation of this data should lead to an increased understanding of the differences in EPD base between the Fall 2014 evaluation and the new common base from the IGS evaluation. ■

Class	Evaluation	CE	BW	WW	YW	MILK	MCE	CW	REA	YG	MARB
Sires	NALF Fall 2014	8.3	1.8	46.6	82.6	22.6	4.1	21.2	0.53	-0.09	-0.03
	IGS Fall 2014	5.9	1.8	63.5	88.6	21.6	4.4	24.7	0.40	-0.15	-0.09
Lim-Flex Sires	NALF Fall 2014	8.8	0.4	50.4	94.4	26.7	3.4	31.4	0.00	0.31	0.26
	IGS Fall 2014	9.0	0.8	64.4	98.2	22.3	5.2	29.2	0.39	-0.06	0.28
Dams	NALF Fall 2014	7.8	1.9	43.3	77.3	22.0	3.9	16.3	0.48	-0.10	-0.04
	IGS Fall 2014	5.6	2.0	60.0	82.8	21.3	4.5	21.5	0.37	-0.17	-0.11
Calves	NALF Fall 2014	9.1	1.5	47.2	83.9	23.0	4.8	25.9	0.55	-0.07	0.00
	IGS Fall 2014	6.7	1.4	64.6	90.9	21.8	4.9	25.5	0.40	-0.14	-0.07
Lim-Flex Calves	NALF Fall 2014	9.0	0.2	50.2	94.3	27.3	3.7	30.3	0.03	0.28	0.24
	IGS Fall 2014	9.1	0.6	64.6	98.5	23.2	5.4	29.2	0.39	-0.07	0.26

Table 1. Comparison of average EPDs by animal class and genetic evaluation source for animals evaluated in the published NALF Fall 2014 EPD release and the test run results from the Fall 2014 International Genetic Solutions evaluation (reported on common base).

Name	Evaluation	CE	BW	WW	YW	MILK	MCE	CW	REA	YG	MARB
DHVO Deuce 132R	NALF Fall 2014	7	2.4	70	116	21	-1	68	0.93	-0.01	-0.14
<i>Limousin</i>	IGS Fall 2014	6	2.7	91	129	23	3	49	0.69	-0.10	-0.26
RUNL Stetson 850S	NALF Fall 2014	12	-1.8	57	104	18	14	37	0.59	-0.05	0.07
<i>Limousin</i>	IGS Fall 2014	13	-2.2	81	123	21	8	39	0.59	-0.08	0.05
LH Rodemaster 338R	NALF Fall 2014	14	1.0	65	119	30	9	67	-0.11	0.69	0.40
<i>Lim-Flex</i>	IGS Fall 2014	9	1.1	88	133	27	3	50	0.51	0.10	0.46
MAGS Winston	NALF Fall 2014	14	-1.2	51	106	23	7	48	-0.44	0.62	0.80
<i>Lim-Flex</i>	IGS Fall 2014	12	-1.9	68	111	19	9	33	0.31	-0.01	0.55
MYTTY In Focus	NALF Fall 2014	17	-5.5	55	110	34	2	40	-0.81	0.91	0.71
<i>Angus</i>	IGS Fall 2014	21	-4.1	67	112	24	12	30	0.13	0.11	1.00
Connealy Consensus 7229	NALF Fall 2014	9	-1.9	65	119	48	1	37	0.07	0.22	0.44
<i>Angus</i>	IGS Fall 2014	12	-0.8	75	123	38	5	42	0.87	-0.18	1.29

Table 2. EPDs of high use Limousin, Lim-Flex and Angus bulls from the published Fall 2014 NALF and IGS test run genetic evaluations.

Be Kind Tip:

Transportation of Cattle

The comfort and safety of animals, and safety of the people handling them, are the primary concerns associated with transporting and handling cattle. It is important that cattle are loaded, unloaded and moved throughout a facility in a calm and quiet manner to minimize their stress and injury.

- **Ensure vehicles and loading areas are clean and in good repair.**
- **Use properly designed loading chutes which are both safe for the cattle and the people using them. A safe chute is strong, provides nonslip footing, and has sides high enough to keep the cattle from falling or jumping out.**
- **Ensure the people loading the cattle are trained and knowledgeable in handling cattle. Do not use an electric prod as the primary loading tool.**
- **Avoid shouting and sudden moves, keeping in mind the animal's flight zone.**
- **Allow enough space for the cattle to stand with little risk of being forced down due to overcrowding.**
- **When a trailer is not full, gate the cattle into smaller areas to provide stability for the cattle and the vehicle.**
- **Be aware of weather conditions to prevent stress in extremely cold or hot weather. ■**

Recap of Fall Calf Run & Value Added Feeder Cattle Procurement Report

By Nate Knobloch, Feeder Calf Procurement

There are currently many things going on at Wulf Cattle. The summer grazing and growing season is behind us and we are entering the fall season. Yearlings are being gathered off grass, high moisture corn and silage harvest are wrapping up, calves are being contracted, and calf deliveries are being set up and scheduled. This busy time of year is known as the fall run in the beef industry.

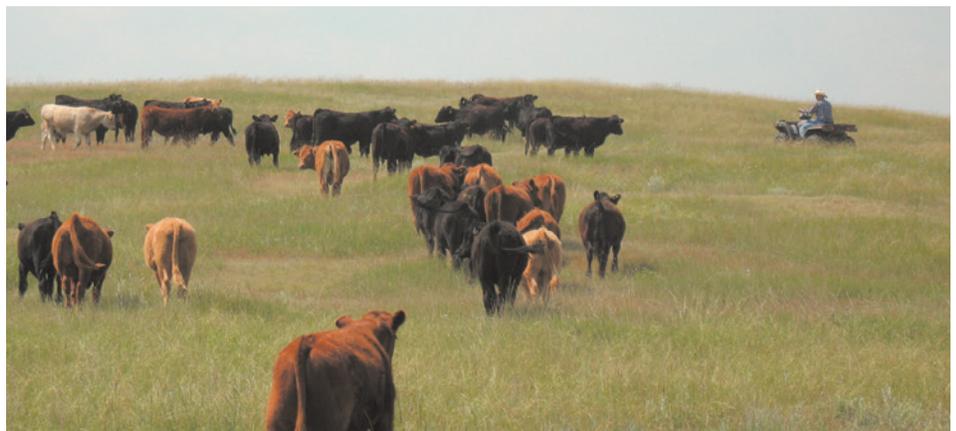
During the fall run, Wulf Cattle will gather 12,000 yearlings off grass, deliver 30,000 calves, and ship 10,000 fed cattle to market. This will all happen in a 60 day period from the middle of September to the middle of November. The big push on gathering up the cattle off of summer pasture is to get them into our feedyards before winter hits. The cattle we are gathering up this fall will be our fed cattle supply for 2016.

There are three main reasons Wulf Cattle has been able to continue to procure feeder cattle back from our Limousin bull customers and pay premiums for these cattle.

First Reason: A majority of our fed cattle enter value added markets (GAP Natural, Affidavit Natural and NHTC). We would like to once again thank all of our ranch suppliers who qualify their cattle for these programs. It truly does add value.

Second Reason: Due to our focus on buying feeder cattle that have known Limousin genetics, we have been able to produce cattle that have very consistent carcasses that grade 85 percent Choice or higher and have under 20 percent Yield Grade 4s.

Third Reason: Because we supply these value added programs with relatively the same number of fed cattle each week of the year, we have created a consistent supply of quality cattle for the marketplace. Once again, this all starts with you, the ranch and dairy feeder calf suppliers, who are part of our genetic and value added program. ■



Fall Bull Retirement Program Nov. 20 (2-5 p.m.) and Nov. 21 (8-11 a.m.) (both MST) • Location: The Depot, McLaughlin, S.D.

Get paid a premium to retire your herd sire this fall! Our bull retirement program has been successful and we're again offering a fall retirement program so you don't have to winter your bulls. All breeds are welcome, except dairy breeds, Longhorns and Corrientes. American Foods will buy all bulls that meet current USDA withdrawals for all animal health products. American Foods will pay Wulfs for the bulls and Wulfs will issue a certificate of credit for the full value plus the Wulf premiums listed here. It will be used a sale credit at Wulf's 2016 Opportunity Sale which will be held in near Morris, Minn, on

Friday, April 1, 2016. Bulls can be delivered to The Depot (McLaughlin, S.D.) where we have a certified scale.

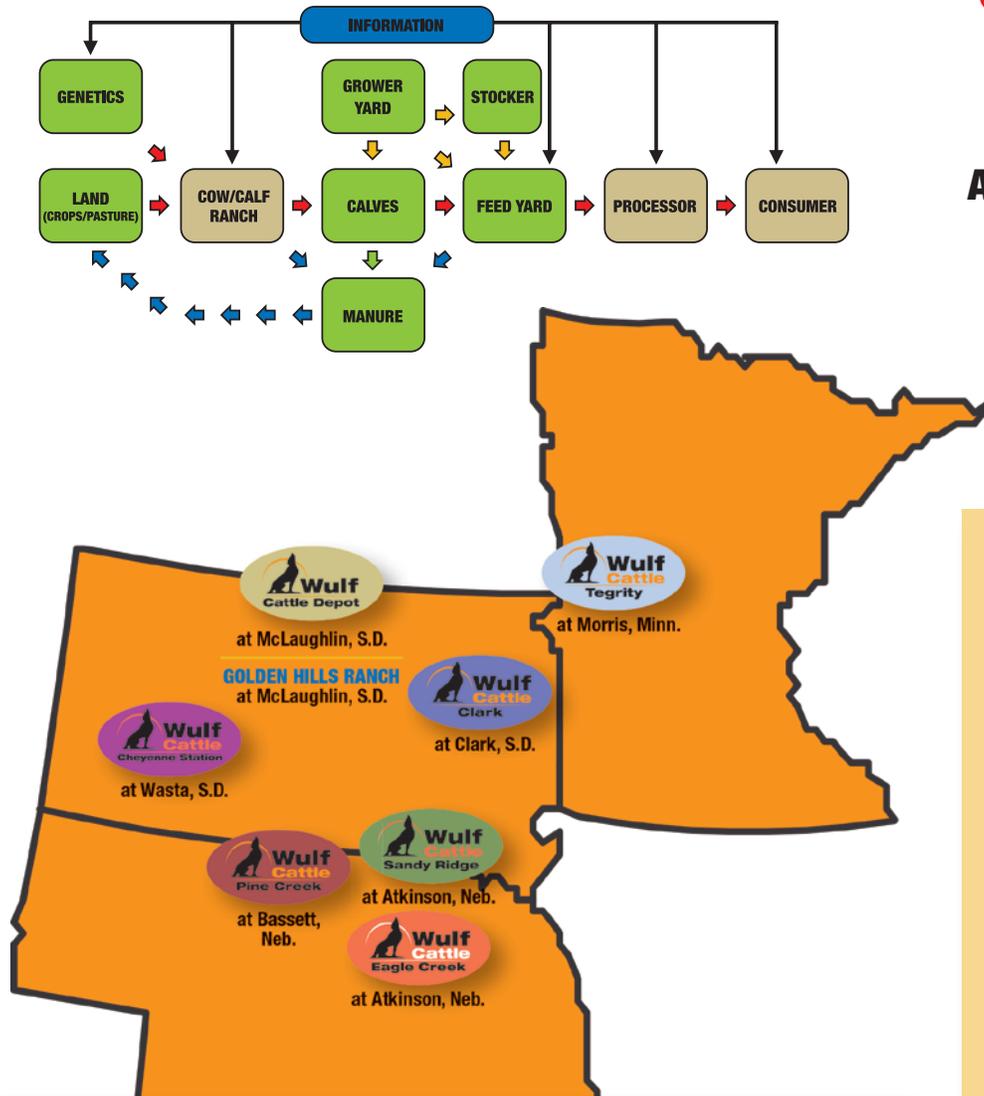
Wulfs will add an additional premium to the value of the retired bull.

- 1-4 bulls = \$200 per bull
- 5-9 bulls = \$250 per bull
- 10+ bulls = \$300 per bull

**** Call us starting Nov. 19 for a bull price estimate at (320) 392-5802 or email wulf@wulfcattle.com. Contact us with any questions and let us know if you are bringing in your bulls. ■**

Wulf Cattle

Creating Pull-Through Demand



WULF'S OPPORTUNITY SALE of 2016

Friday • April 1, 2016
At the farm • Morris, MN

Selling 425
Limousin, Lim-Flex
& Angus Bulls
40 Heifers

(Jerry's Letter, continued from page 1)

■ We are transitioning all of our replacement dairy heifer development by moving to the southwest. We will be bringing two new South Dakota beef feedyards online for Wulf Cattle. Clark Feeders, Clark, S.D., will be the home of 10,000 feeder cattle starting this fall. Then, in fall of 2016, we will be bringing United Feeders, Doland, S.D., online with a capacity of 7,000 head. This additional 17,000 head of pen space will take our total feedlot capacity over the three state area to 58,000 allowing us to procure and feed more good Limousin-cross cattle.

If you are currently a Wulf Cattle customer/calf supplier, we extend a heartfelt "Thanks!" Please stay in touch.

If you are considering aligning your operation with our value added model, please give us a call.

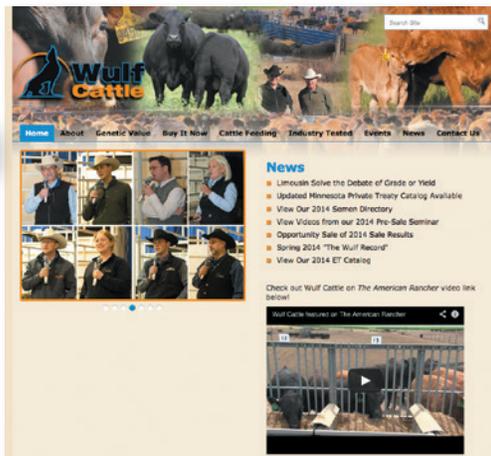
Please stop by any one of our sites in Minnesota, South Dakota and Nebraska. We are always anxious to show you our cattle operations and talk about aligning your operation with our value added programs.

If we don't cross paths before, we'll look forward to seeing you at our annual 2016 Opportunity Sale at the ranch near Morris, Minn., on April 1, 2016.

Kind Regards,
Jerry Wulf

Connect
With Us

www.WulfCattle.com



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Wulf@WulfCattle.com ■ www.WulfCattle.com



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Morris, MN 56267

PRSR STD
U.S. POSTAGE
PAID
Permit #9
Topeka, KS

Online FEMALE SALE

Tuesday, Nov. 24, 2015 • 6 PM (CST)

Watch the sale and bid online
at www.DVAuction.com
This is an **ONLINE ONLY** sale.

**APPROXIMATELY 338
LIMOUSIN, LIM-FLEX
& ANGUS FEMALES SELL**

**SELLING DECEMBER 6
at the National Finals
Sale in Las Vegas!**



Wulfs Lucy 4911B • 17825423 • Angus
Connealy Thunder X Royal Lucy DRCC 1096Y
Due 1/28/16 to KCF Bennett Absolute



Wulfs Queen Mother 4914B • 17825415 • Angus
Sitz Upward 307R X Royal Queen Mother DRCC 0035X
Due 1/29/16 to KCF Bennett Absolute



Wulfs Blackbird 4925B • 17827244 • Angus
AAR Ten X 7008 SA X Royal Blackbird DRCC 8031U
Due 2/17/16 to Styles Cash R400

**Photos &
videos available at
WulfCattle.com**

